

Community Energy Innovation Prize: Teaming Workshop

November 16 at 2pm ET



Community Energy Innovation Prize Overview

- **Goal:** Support capacity building, innovation, entrepreneurship, and economic development related to clean energy and climate for disadvantaged communities. Examples include academic programs, workforce development, and clean energy technology development.
- **Funding:** Up to \$210k per prize-winning team and in-kind mentorship, plus additional grand prizes.
- **Who is eligible to apply?** Private entities (for-profits and nonprofits); nonfederal government entities such as states, counties, tribes, and municipalities; academic institutions; and individuals.
- **Three Tracks:**
 1. Clean Energy Ecosystem Track (Feb. 2, 2024)
 2. Manufacturing Ecosystem Track (Feb. 2, 2024)
 3. Collegiate Track (deadline passed)



Power Connector Support



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1:1 Office Hours: Ask questions about the prize and get feedback on your proposal.

- [Tuesday appointments](#) with ADL Ventures
- [Thursday appointments](#) with yet2

Group Office Hours: Ask questions, get feedback, and network with prospective collaborators.

- [General/All Tracks group sessions](#) with CEBN
- Next session November 30 from 2-3 pm ET

Attributes of a Successful Partnership



Defined Expectations

- Partners should set clear and attainable goals.
- Establish well-defined roles and expectations for all.



Transparency and Trust

- Transparency builds trust and allows for a clear understanding of objectives, expectations, goals, and other pertinent elements.



Harnessing Expertise and Experience

- Both parties should leverage their respective strengths and networks to jointly work towards success.



Complementary Strengths & Limitations

- Understand how your partner complements and addresses the weaknesses or skill gaps present in your own team, and visa versa.



Open Communication

- Prioritize consistent communication, maintain a schedule for regular discussions, and keep an open line for ongoing feedback and support.

When seeking a partner, here are a few qualities to consider:

- Find a partner who is just as *passionate* about your project as you are.
- Select a partner who demonstrates *reliability* and a stable work history.
- Consider the value of choosing a partner who *complements* your strengths and skills.
- Partnering with someone *well-connected* can be a strategic step towards growth.
- A valuable partner is an *innovative* thinker who consistently generates fresh and original ideas.
- Seek a *resilient* partner who can provide support and motivation during challenging times.

Teaming Strategies Panel

Inclusive Energy Innovation Prize
Native Sun REZ Network

Robert Blake
Executive Director
Native Sun Community Power Development

Community Clean Energy Coalition Prize
HBCU Green Town Project

Karen Soares
Program Director
HBCU CDAC Clean Energy Initiative

Community Clean Energy Coalition Prize
ReBuildATL Team

Dr. Erica Holloman-Hill
Chief Envisioning Officer/Chief
Scientific Officer
Ayika Solutions, Inc.

Jay Bassett
Community Advisor
Environmental Protection Network
& Humanitarian Engineer
Lifecycle Building Center

Garry Harris
President and CEO
Center for Sustainable Communities



Teaming Session

Fill in the blanks in just a few words:

- My CEIP project seeks to bring *(X opportunity/solution)* to *(Y community)*.
- The value/expertise my organization brings to a coalition is _____.
- The partnerships or skill sets I need to add to my CEIP team are _____.

Other resources:

- Teaming form: bit.ly/CEIP_TeamingForm
- Responses to teaming form: bit.ly/CEIPTeamingResponses