



Federal Energy Funding 101

Town Hall & Teaming Event 6.28.22



Lynn Abramson
President
Clean Energy Business Network



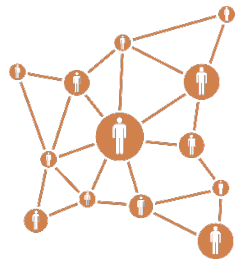
Eric Foster
VP, Business Development & Strategy
Banks and Company



Policy
Support



Market &
Technology
Education



Business
Development
Assistance

OUR MISSION

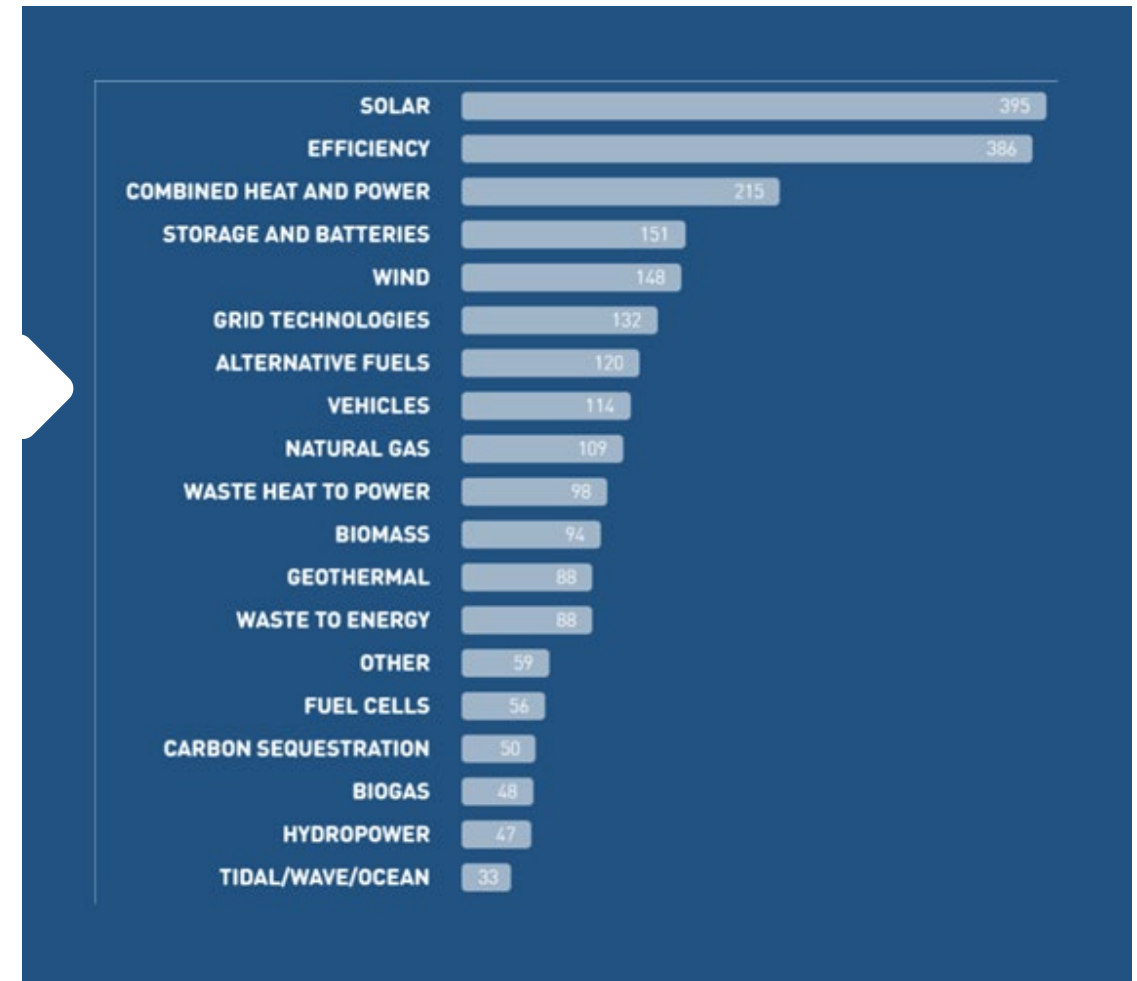


OUR REACH

6,000+ small and midsize business leaders
across 50 states



Diverse technologies





**POWER
CONNECTOR**
2022

KEY RESOURCES

- [CEBN Email Listserv](#)
- [U.S. Cleantech Funding Database](#)
- [Breaking Down the Bipartisan Infrastructure Law](#)
- [Insight into Federal Programs](#)
- [JEDI Action Center](#)
- [1:1 Office Hours Booking Page](#)



CLEANTECH FUNDING DATABASE



2,767,000,000

Value of Resources
Featured



422

Opportunities Highlighted



2,300

Database Users



Senator Lena Taylor
Wisconsin State Senate
District 4



PANELISTS

- **Senator Lena Taylor**, [Wisconsin State Senate District 4](#) (Moderator)
- **Manny Oliver**, Director, [Office of Small Business Innovation Research/Small Business Technology Transfer Programs](#), U.S. Department of Energy
- **Kimberlee Ott**, Incubator, Accelerator, and University Partner Engagement Lead, [National Renewable Energy Laboratory](#) & [American-Made Program](#)
- **H. Camille Crain**, BRIC Section Chief, [Building Resilient Infrastructure and Communities Program](#), Federal Emergency Management Agency (FEMA)
- **Christopher McLean**, Acting Administrator, [Rural Utilities Service](#) at the U.S. Department of Agriculture (USDA)
- **Esteban Perez**, Director of LTNtech, [Illinois Hispanic Chamber of Commerce](#)
- **Kirsten Verclas**, Managing Director, [National Association of State Energy Officials](#)



Manny Oliver

*Director, Office of SBIR/STTR Programs
U.S. Department of Energy*

Small Business Innovation Research (SBIR) & Small Business Technology Transfer (STTR) Programs at the Department of Energy



- SBIR Goals
 - *Stimulate technological innovation; use small business to meet Federal R&D needs*
 - *Foster and encourage participation by women and socially and economically disadvantaged persons in technological innovation*
 - *Increase private-sector commercialization of innovations derived from Federal R&D*
- STTR Goals
 - *Stimulate innovation through cooperative R&D carried out between small business concerns and research institutions*
 - *Foster technology transfer between small business concerns and research institutions*
- Eligibility
 - *Limited to U.S Owned, For Profit Small Businesses (500 or fewer employees)*
- Program Phases
 - *Phase I, Proof of Concept Research, 6-12 months, up to \$250,000*
 - *Phase II, Process/Prototype Research and Development, up to 2 years, up to \$1,600,000*





Schedule and Additional Information

- Fiscal Year 2023 Phase I Solicitation Schedule

Phase I Solicitation	Topics Issued	Solicitation Issued	Applications Due	Award Notification
Release 1	July 11, 2022	August 8, 2022	October 11, 2022	January 3, 2023
Release 2	November 7, 2022	December 12, 2022	February 21, 2023	May 15, 2023

- Assistance for First Time Applicants

- Phase 0 Application Assistance program* (<https://www.dawnbreaker.com/doephase0/>)

- Contact Us

- Telephone:* 301-903-5707
- Email:* sbir-sttr@science.doe.gov
- DOE SBIR/STTR Website:* <https://science.osti.gov/sbir>
 - You can join our mailing list on our homepage, and review past topics

Clean
Energy →
Focus



U.S. DEPARTMENT OF
ENERGY

SBIR/STTR Programs
Office



Kimberlee Ott

*Incubator, Accelerator, and University Partner
Engagement Lead
National Renewable Energy Laboratory
& American-Made Program*

AMERICAN
MADE

U.S. DEPARTMENT OF ENERGY



Funding Opportunities

June 28, 2022

Kimberlee Ott

National Renewable Energy Laboratory
Innovation Network Manager



supercharge

A REVOLUTION OF **BOLD IDEAS**

Fast track your ideas for the clean energy revolution



\$100M
in cash prizes
and support



30+
prizes



250+
Network
members

AMERICAN
MADE
U.S. DEPARTMENT OF ENERGY

About Prizes

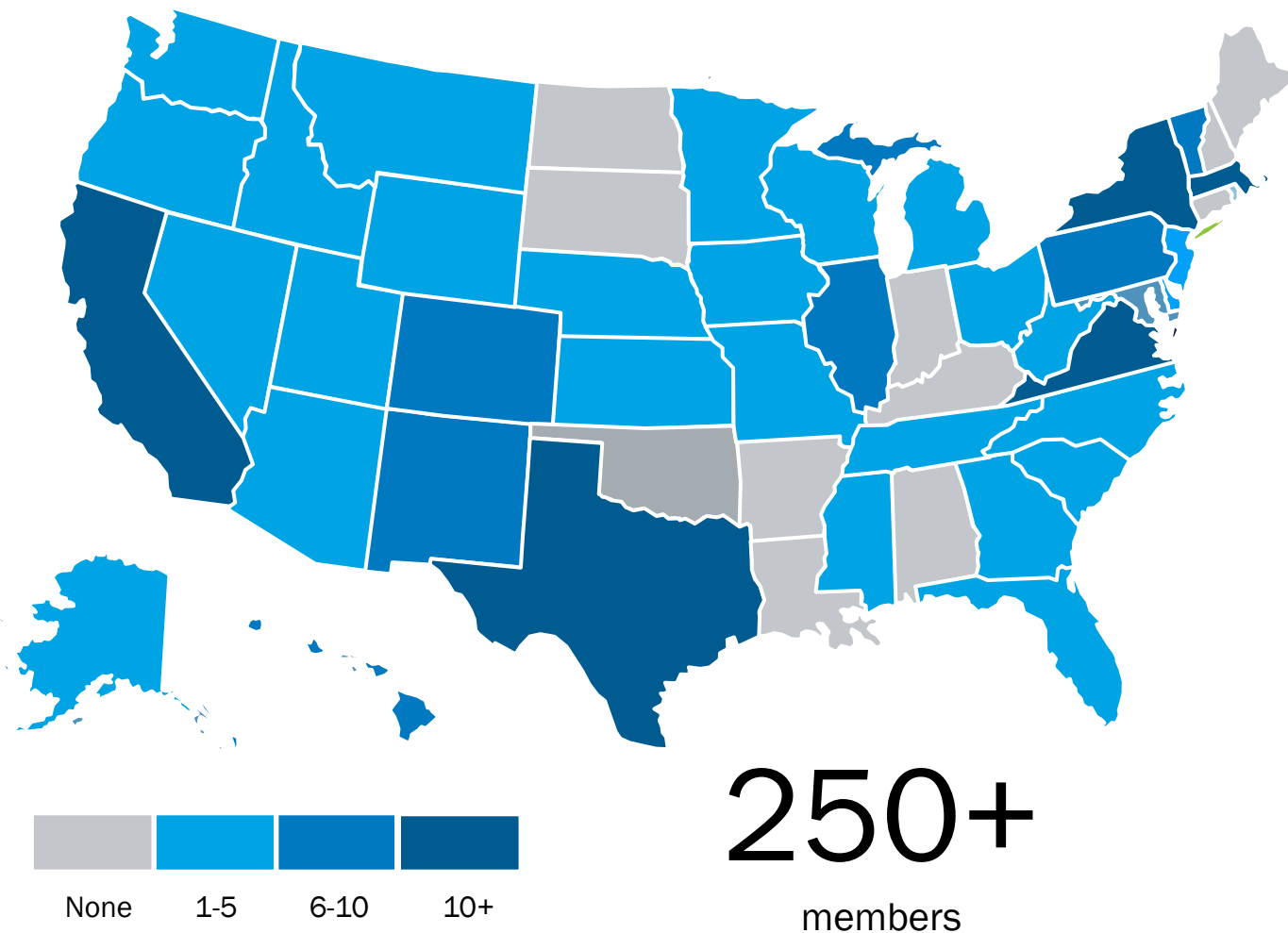
Make a Plan
READY!

20 - 40 Ready! Winners (max \$50,000 each)

~4 months

- **Who:** You! Innovators, Businesses, Universities +
- **What:** Cleantech Business Competition, where winners receive cash awards from \$10K-\$200K+
- **When:** All throughout the year!
- **How:** Funded by DOE and administered by NREL to accelerate innovation across solar, wind, water, geothermal, buildings and more within the U.S.

American-Made NETWORK



Provide Support in:

- Outreach
- Recruiting innovators and Connectors
- Mentoring
- Technical support
- Business support
- Financial support

Contact Us

AMN@nrel.gov

<https://americanmadechallenges.org/>



Camille Crain

BRIC Section Chief

Building Resilient Infrastructure and Communities Program

Federal Emergency Management Agency (FEMA)

Building Resilient Infrastructure and Communities (BRIC)

CAMILLE CRAIN | JUNE 28, 2022



FEMA



BRIC FY21 Priorities

- Mitigate the risk to public infrastructure
- Incentivize resilient investments in disadvantaged communities, as referenced in Executive Order 14008 (Tackling the Climate Crisis at Home and Abroad)
- Mitigate risk to one or more community lifelines
- Incorporate nature-based solutions
- Enhance climate resilience and adaptation
- Incentivize the adoption and enforcement of the latest published editions of building codes

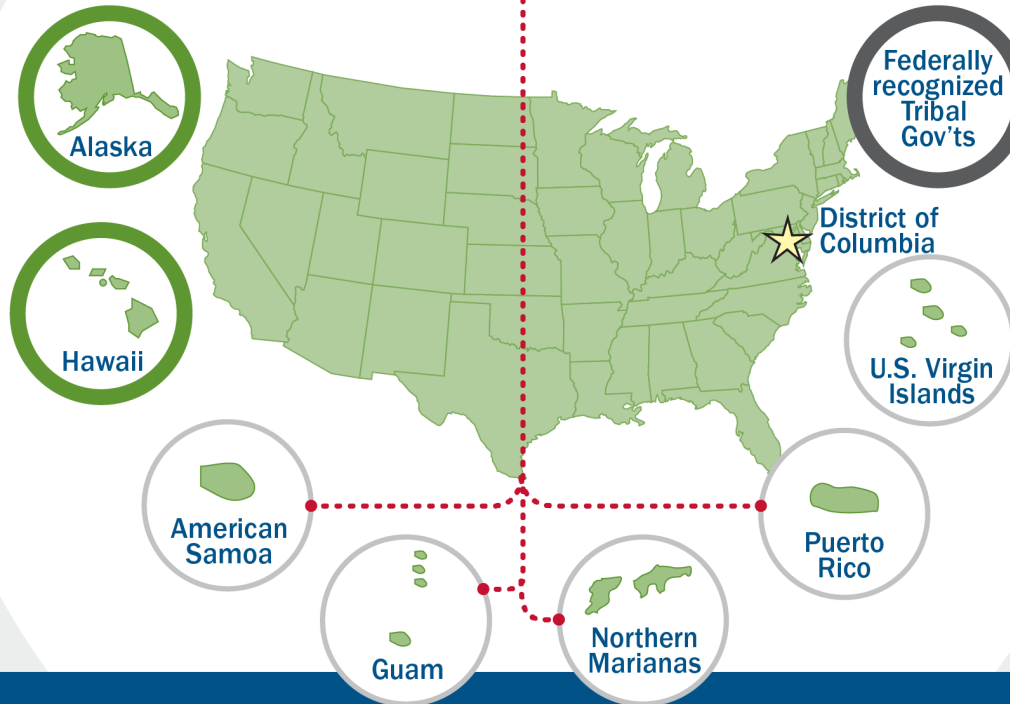
BRIC encourages mitigation projects that meet multiple program priorities

BRIC Applicant and Subapplicant Eligibility

Who is eligible for BRIC funding?

Applicants:

- ✓ All 50 States
- ✓ U.S. Territories
- ✓ Federally Recognized tribal Governments
- ✓ District of Columbia



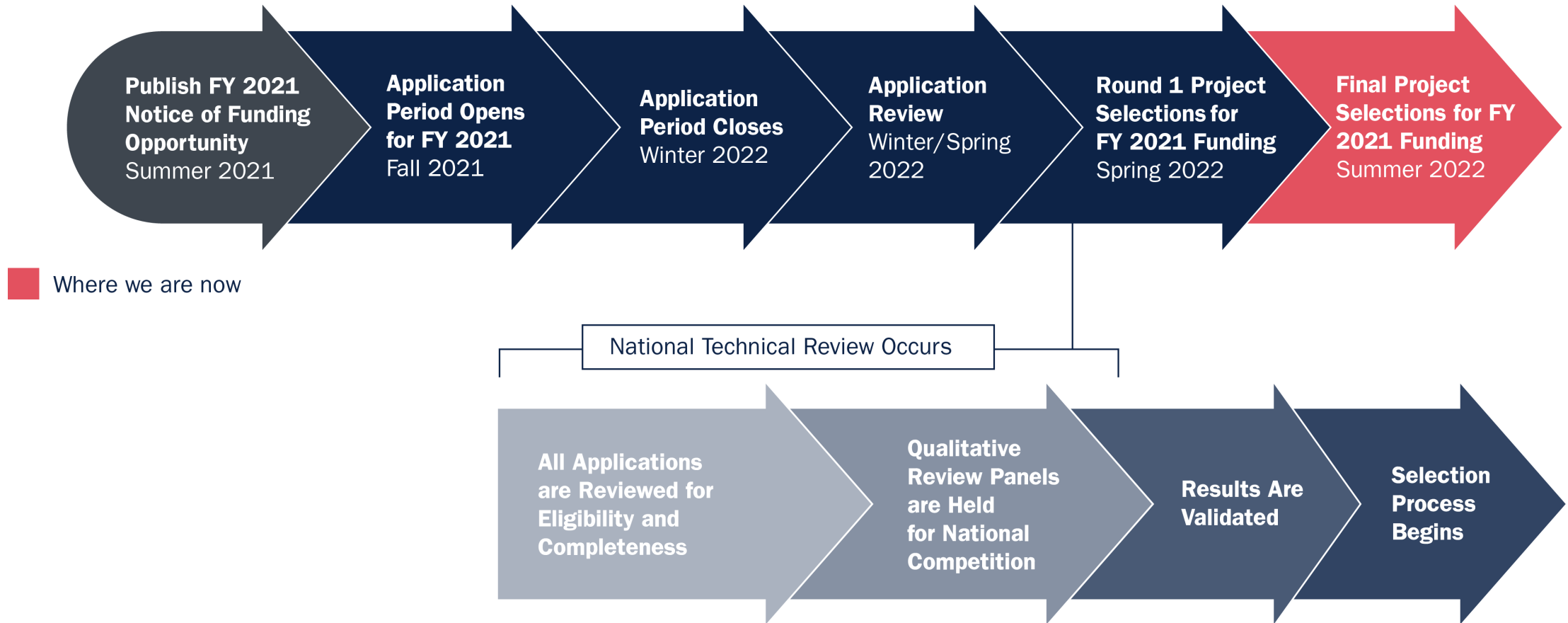
Subapplicants:

- ✓ Local Governments
- ✓ Indian Tribal Governments
- ✓ State Agencies
- ✓ Tribal Agencies



FEMA

BRIC Fiscal Year (FY) 2021 Application Review



FEMA

BRIC Program Support Materials

- [BRIC Website](#)
- [FY 2021 BRIC Notice of Funding Opportunity](#)
- [BRIC Resources](#)
 - [BRIC Technical Criteria](#)
 - [BRIC Qualitative Criteria](#)
 - [BRIC Building Codes Activities](#)
 - [BRIC Mitigation Planning Activities](#)
 - [BRIC Partnership Activities](#)
 - [BRIC Project Scoping Activities](#)
 - [BRIC Phased Projects](#)
 - [BRIC Direct Technical Assistance](#)
 - [BRIC Tribal Information](#)
 - [BRIC Project Application Tips](#)
 - [Mitigation Action Portfolio](#)



FEMA

www.fema.gov/bric

Need Help?

General questions about the BRIC program can be directed to the appropriate [State Hazard Mitigation Officer](#) or [FEMA Regional Office](#).

- **General BRIC Questions and State Application Deadlines:**
[State Hazard Mitigation Officer](#)
- **FEMA GO Helpline:**
femago@fema.dhs.gov or 1-877-585-3242
- **Benefit Cost Analysis (BCA) Helpline:**
BCHelpline@fema.dhs.gov or 1-855-540-6744
- **Feasibility and Effectiveness Helpline:**
FEMA-BuildingScienceHelp@fema.dhs.gov
- **Environmental and Historic Preservation:**
EHPHelpline@fema.dhs.gov or 1-866-222-3580
- **Hazard Mitigation Assistance (HMA) Helpline:**
1-866-222-3580

Thank you!

[FEMA.gov/bric](https://www.fema.gov/bric)



FEMA



Christopher McLean

Acting Administrator

Rural Utilities Service

U.S. Department of Agriculture (USDA)

Introduction to USDA's Rural Development Programs supporting Energy, Electricity, Efficiency and Renewable Power.

Christopher A. McLean
Acting Administrator
Rural Utilities Service
June 27, 2022

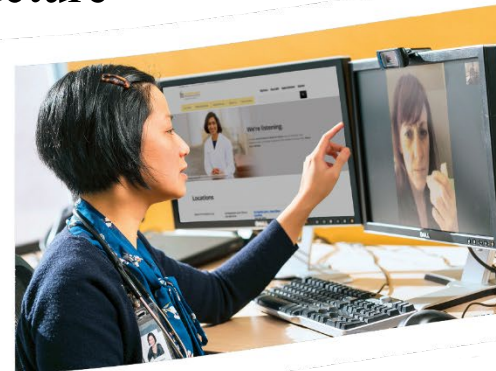
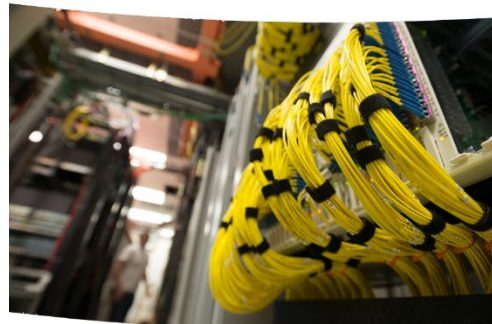


Rural Development's (RD) Mission

USDA Rural Development

Committed to helping improve the economy and quality of life in rural America.

- Provide **loans, grants, and loan guarantees** that support essential services, such as:
 - Housing
 - Economic Development
 - Health Care
 - First Responder Services and Equipment
 - Water, Electric, and Telecommunications Infrastructure



Rural Development Background

Rural Development includes 3 agencies with unique programs and objectives:

- **Rural Utilities Service (RUS)**
- Rural Housing Service (RHS)
- Rural Business-Cooperative Service (RBCS)
- Across the three agencies, Rural Development administers over 40 programs.
 - RUS Electric & Telecommunications programs are administered by National Office
 - RUS Water, RHS and RBCS programs are administered by State & National Offices

Energy Business Opportunities Throughout USDA/RD

USDA's 3 Rural Development (RD) Agencies each have exciting Energy-related business and economic development opportunities for rural communities.

RBCS – Business & Industry (B&I) Loan Guarantees and Grants

Rural Energy for America (REAP) Loan Guarantees and Grants for renewable and energy efficiency projects

Bio-Refinery Program

Rural Economic Loan and Grand Program (REDLG) (general economic development relending)

RHS -- Single Family & Multi-family Housing finance for purchase and improvement

Community Facilities loan and grant program for municipal, tribal and non-profits

RUS -- Infrastructure loans for every aspect of rural electric utility investment including distribution, transmission, generation, smart grid, renewables, electricity storage and energy efficiency

Rural Energy Savings Program – energy efficiency relending. Zero % loan to utility or utility-like energy efficiency entity and non more than 5% rate for consumer,

WWW.USDA.GOV

USDA has staff serving all 50 states as well as territories and compact of free association communities

RUS Electric and Telecom program have General Field Representatives scattered around the nation assigned to help borrowers, awardees and applicants navigate our programs.

There are USDA State Offices of Rural Development who implement RHS, RBCS and RUS Water programs.

Feel Free to contact me at HQ if you have any questions.

Christopher.McLean@usda.gov



Rural Development

U.S. DEPARTMENT OF AGRICULTURE



Esteban Perez

Director of LTNtech

Illinois Hispanic Chamber of Commerce



- Business Plan Development
- Financial Expertise
- LLC and Corp Setup



- Procurement and Gov Bidding
- Minority/Women/Veteran/ owned business certifications
- Compliance

1871 LTNtech Founders

- Founders that are Latinx
- Comprehensive Entrepreneurship Education (PYROS)
- Meet VC and Private Equity



Kirsten Verclas

Managing Director

*National Association of State Energy Officials
(NASEO)*



*National Association of
State Energy Officials*

CEBN Federal Energy Innovation Programs 101

June 18, 2022

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About NASEO

- The only national non-profit association for the governor-designated energy officials from each of the 56 states and territories
- Serves as a resource for and about the State Energy Offices through topical committees, regional dialogues, and informational events that facilitate peer learning, best practice sharing, and consensus building
- Advances the interests of the State and Territory Energy Offices before Congress and the Administration
- Learn more at www.naseo.org

NASEO Board of Directors

Chair: Kelley Smith Burk, Florida

Vice-Chair: John Williams, New York

Treasurer: Molly Cripps, Tennessee

Secretary: Will Toor, Colorado

Past Chair: Andrew McAllister, California

Parliamentarian: Jason Lanclos, Louisiana

Regional Representatives:

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Dan Lloyd, Montana

David Althoff, Jr., Pennsylvania

Mary Beth Tung, Maryland

Michelle Gransee, Minnesota

Chad Kruse, Illinois

Dan Burgess, Maine

Patrick Woodcock, Massachusetts

Mitchell Simpson, Arkansas

Michael Furze, Washington

Affiliates Co-Chairs:

Anne Smart, ChargePoint

Heather Reams, CRES

State and Territory Energy Offices

- Advise governors and legislators on energy, climate, and economic development issues
- Ensure that the needs and issues of industry, business, local communities, and consumers are considered during energy policy and program development
- Assist energy providers and consumers during energy emergencies (physical and cyber) to mitigate supply disruptions and coordinate state, local and regional responses
- Support research, demonstration, and deployment of technologies
- Design and implement programs covering energy efficiency, renewables, resilience, equity, workforce development, transportation, innovative financing, and other areas in line with state priorities and goals



NASEO Programs and Priorities



Buildings



Electricity



Climate



Financing



Workforce



Resilience



Equity



Planning



Innovation



Transportation



Solar



Policy

NASEO Affiliates



Selection of Opportunities for Public-Private Partnerships

State Energy Offices

- State Energy Program (SEP)
- Investment Infrastructure and Jobs Act (IIJA)
 - Electricity Grid Resilience
 - State Energy Security Plans
 - Clean Hydrogen Hubs
 - Energy Storage
 - Energy Efficiency Revolving Loan Fund Capitalization Grant Program
 - Energy Efficiency Conservation and Block Grant Program
- Building Resilient Infrastructure and Communities (BRIC)

NASEO Resources

- [Infrastructure Act Resources Hub](#)
- [Program in a Box Website](#)
- [NASEO RFI/NOI Responses](#)

Federal Energy Funding 101 Expo

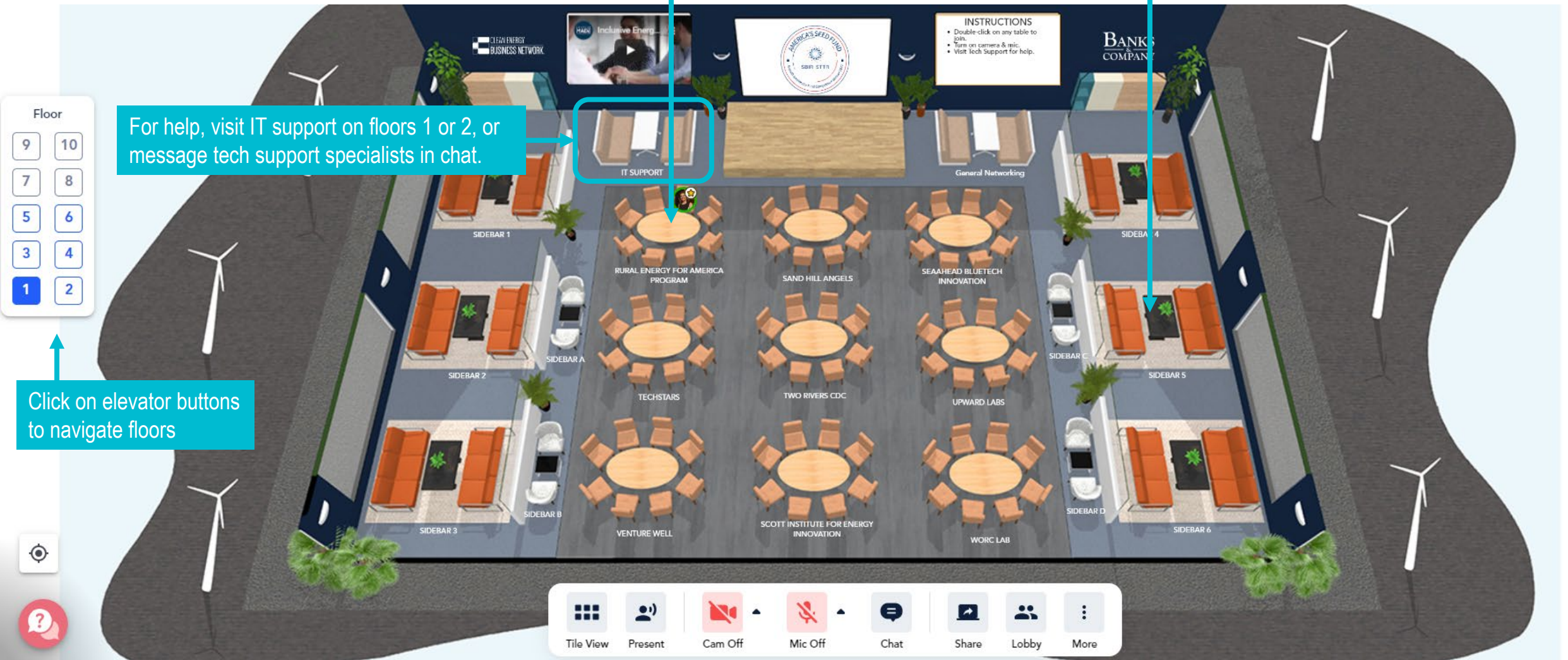
You will land at random in a table to start. Double-click on any table you wish to join.

Sidebar tables are for 1:1 networking—chat to arrange a meeting

For help, visit IT support on floors 1 or 2, or message tech support specialists in chat.

Click on elevator buttons to navigate floors

When you enter a table, turn on your camera and microphone



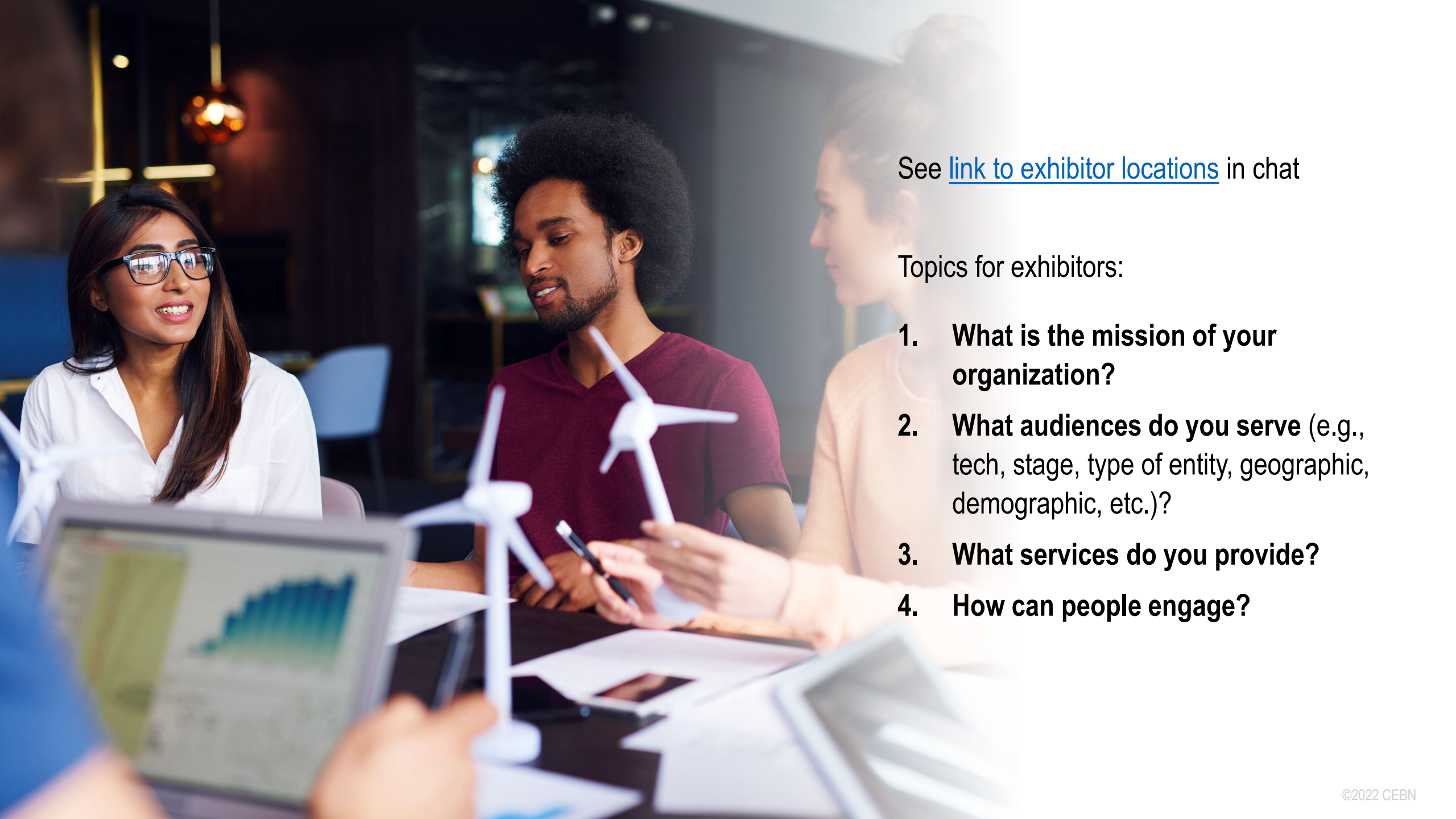
Federal Energy Funding 101 Expo



FLOOR 4	Organization	Bio	Tags	Communities Served	Talk to:
Floor 4	ADL Ventures	ADL Ventures is an open-innovation consulting firm and a program-wide Power Connector for the American-Made Challenges. The ADL Ventures team has cross-cutting experience spanning key sectors such as start-ups, major corporations, professional services (investment banking / consulting / PE/VC), and public sector work.	Incubator/Accelerator; DOE Power Connector		Ian
Floor 4	American Association of Blacks in Energy (AABE)	AABE is a national association of energy professionals founded and dedicated to ensure the input of African Americans and other minorities into the discussions and developments of energy policies regulations, R&D technologies, and environmental issues.	JEDI focused	African Americans and other minorities	Krislyn, Keturah, Veronica, and Drexel
Floor 4	Bethesda Green	Bethesda Green's Innovation Lab is the leading entrepreneurship program in the Mid-Atlantic region that identifies and attracts leaders who are building for-profit business models around innovative and sustainable solutions to tackle environmental and social challenges.	Entrepreneurship program	Mid-Atlantic	Patty
Floor 4	BRITE Energy Innovators	BRITE gives startups the support, guidance, and connections they need so they can start, scale, and stay in Ohio. That encompasses everything from getting a startup business off the ground and running, taking a product with potential & turning it into a sustainable high growth company, and everything else in between.	Entrepreneurship program	Ohio	Joseph
Floor 4	Browning the Green Space	BGS is a nonprofit coalition of leaders and organizations that share the passion to advance Diversity, Equity, and Inclusion in clean energy. BGS seeks to facilitate a just energy transition by putting Black and Brown communities first and enabling systems change at the intersection of social, environmental, and economic justice. By removing barriers and expanding access, it seeks to close the racial wealth gap while combating climate change. In partnership with	Accelerator; JEDI focused	Black and Brown communities	Hadas
Floor 4	Cleantech Open Midwest	Cleantech Open Midwest is a division within the larger Cleantech Open network, and accelerates start-up businesses with structured programs and events. Since 2010, the Midwest programs have worked with nearly 200 start-up companies that have raised tens of millions of dollars in external capital.	Incubator/ Accelerator	Midwest	Garrick
Floor 4	Cleantech Open Northeast / NECEC	Cleantech Open is a national cleantech startup accelerator offering regional accelerator programs, with the mission to find, fund, and foster entrepreneurs with ideas to solve our greatest environmental and energy challenges. NECEC is the affiliate partner of the Cleantech Open Northeast regional accelerator and supports cleantech and climatetech innovation through NECEC's Navigate program. Through NECEC's innovation efforts and policy discourse, NECEC leads the just, equitable and rapid transition to a clean energy future and diverse climate economy.	Incubator/ Accelerator	Northeast	Olivia
Floor 4	Cleantech San Diego	Cleantech San Diego's Southern California Energy Innovation Network (SCEIN) is a free program that provides energy entrepreneurs access to the resources and facilities of a number of regional partner organizations and connections with industry, in order to accelerate the commercialization of emerging energy technologies.	Incubator/ Accelerator	California	Natalie
FLOOR 3	Organization	Bio	Tags	Communities Served	Talk to:
Floor 3	Dawnbreaker - DOE Phase 0	The DOE Phase 0 Program is provided by the Department of Energy to assist first time applicants learn how to prepare responsive applications to the Small Business Innovation Research (SBIR) and/or Small Business Technology Transfer (STTR).	SBIR	First-time SBIR applicants	Lyn
Floor 3	Dominion Energy Innovation Center	The Dominion Energy Innovation Center is an affiliated innovation center of Activation Capital that supports early-stage advanced technology companies by providing them with the collaborative space, guidance, and resources needed to accelerate their growth.	Incubator/ Accelerator	Virginia	Braden
Floor 3	Environmental Protection Agency (EPA) SBIR Program	EPA is one of 11 federal agencies that participate in the SBIR Program. Under the currently open solicitation, EPA is seeking small businesses to develop and commercialize innovative technologies that will help protect human health and the environment.	Funding, Government Agency, SBIR		April
Floor 3	EPIC SBDC - SBIR/STTR Resource Center	UC Riverside's EPIC SBDC provides individualized support to early-stage tech entrepreneurs and companies in Southern California to grow their businesses at no cost. Services include specialized consulting, training programs and workshops, access to capital and SBIR/STTR assistance.	SBIR	Southern California	Martin
Floor 3	EPICenter	EPICenter propels energy innovation and thought for our global future with a think tank, incubator and accelerator, strategic partnerships, advisory engagements and critical conversations around energy.	Incubator / Accelerator		Jill
Floor 3	Foresight Science & Technology, Inc	Foresight is one of the world's leading providers of technology transfer and commercialization services. Its services include market assessments, SBIR/STTR Technical and Business Assistance (TABAs), technology marketing, proposal reviews, and training/mentoring.	Commercialization services, SBIR and TABA		Alyssa
Floor 3	Freyja Group Inc	A woman-owned, Opportunity Zone based collective of leading industry professional united by the awakening to the demands of a sustainable tomorrow. In addition to proprietary products, production lab, consulting, or complete innovation services for existing companies - Freyja Group accepts a limited number of companies for the annual SeedColab.	JEDI focused, Incubator / Accelerator		Tavise
Floor 3	Greentown Labs	Greentown is the largest climatetech startup incubator in North America. Greentown brings together startups, corporates, investors, policymakers, and many others with a focus on scaling climate solutions. Startup members gain access to more than \$1 million worth of resources, equipment, programming, staff support, and more.	Incubator / Accelerator	Somerville, MA & Houston, TX	Jacqueline

FLOOR 2	Organization	Bio	Tags	Communities Served	Talk to:
Floor 2	Justice40 Accelerator	The Justice40 Accelerator supports climate and environmental justice organizations in building their capacity, partnerships, and readiness to access government funding to implement community-designed solutions.	JEDI Focused; Funding resources	Disadvantaged communities	Stacey
Floor 2	LabStart Innovations Inc.	LabStart matches entrepreneurs with scientists to launch climate tech startups. Its Fellows Program offers entrepreneur-minded individuals access to LabStart's network of major research labs.	Entrepreneurship programs		Gary
Floor 2	Majira Project	Majira Project cultivates healthy communities by enabling growth for startups and small businesses by providing access to consulting, coaching, connections, and capital for entrepreneurs from or serving Black, Latinx, and Indigenous communities.	JEDI focused, entrepreneurship programs	Black, Latinx, and Indigenous communities	David
Floor 2	NASA SBIR/STTR Program	Through the SBIR/STTR program, NASA provides early-stage funding for research & development without taking equity. Small businesses can receive up to \$1 million during the first three years, plus up to nearly \$3 million or more through Post Phase II opportunities.	Funding, Government Agency, SBIR		Carol and Rich
Floor 2	New Mexico Clean Energy Resilience and Growth Cluster (NM CERG)	Under NM CERG, qualified participants gain access to business development activities such as market capture, technology development through testing and evaluation with federal lab partners, and ongoing support for the duration of the commercial market pipeline.	Business development	New Mexico	Del
Floor 2	North Shore InnoVentures	SIV is a non-profit technology incubator helping early-stage biotech and cleantech companies increase their probability of success and commercialize faster by focusing market validation, business planning, operations, team development, fund raising as well as technology development.	Incubator / Accelerator	Beverly, MA	Tris
Floor 2	Partnership for Southern Equity (PSE)	PSE has stood at the forefront of promoting balanced growth and shared prosperity throughout metropolitan Atlanta and the American South. PSE has a major focus on Just Energy, which represents an equity ecosystem of frontline communities, subject-matter experts, houses of worship, youth movements, and academia organizing together to engage marginalized communities and communities of color about the sourcing and commodification of power generation in Georgia.	JEDI Focused	South	Christina
Floor 2	Rising Sun Center for Opportunity	Rising Sun is a nonprofit organization working at the intersection of economic equity and climate resilience. With offices in Oakland and Stockton, its workforce development programs specialize in preparing youth, women, and individuals in reentry for high-road careers and green pathways that offer family-sustaining wages.	Workforce development	Bay Area & San Joaquin County, CA	Roxana
FLOOR 1	Organization	Bio	Tags	Communities Served	Talk to:
Floor 1	Rural Energy for America Program (REAP)	The USDA program provides guaranteed loan financing and grant funding to agricultural producers and rural small businesses for renewable energy systems or to make energy efficiency improvements. Agricultural producers may also apply for new energy efficient equipment and new system loans for agricultural production and processing.	Funding, Government program	Rural small businesses and agricultural producers	
Floor 1	Sand Hill Angels	Sand Hill Angels is a group of Silicon Valley angel investors who are passionate about helping entrepreneurs get to the next level. For over two decades, Sand Hill Angels has worked openly and collaboratively with venture capital funds, other angel organizations, and the Bay Area ecosystem that fosters the growth of technology startups.	Angel Investors	Sand Hill, CA	Arnolak
Floor 1	SeaAhead BlueTech Innovation	SeaAhead helps build companies, run an incubator, facilitate investments and are catalyzing a bluetech cluster in the Northeast to create impact in areas including greener shipping and ports, aquaculture and fishery processes, offshore alternative energy, plastics and smart, resilient cities.	Incubator / Accelerator, Bluetech	Northeast	Taylor
Floor 1	Techstars	Techstars is an operational investor supporting you on your entrepreneurial journey from idea to building the most successful business possible. Our global network can support you by providing accessibility to capital, mentoring, finding customers, hiring talent, choosing the right infrastructure and so on.	Investor		Jennifer
Floor 1	Two Rivers CDC	Two Rivers Community Development Corporation offers a variety of program topics to support the economic growth of Native communities at both the Native government and business level. In partnership with Pacific Northwest Tribes, Two Rivers is also creating a virtual incubator to foster the growth and development of Native-owned businesses. As a designated Justice40 Initiative Accelerator, Two Rivers is uniquely qualified to identify and pursue federal assistance to actualize the purpose and intent of the Justice40 Initiative.	JEDI focused, Entrepreneurship programs	Tribal and Native communities	Ralph & Daucey
Floor 1	Upward Labs	Upward scouts for top technologies across the globe that directly address business challenges and areas of opportunities faced by U.S. Enterprise Partners. Its current open challenge, Net Zero Lab, is a launchpad designed to fast-track startups focused on decarbonizing the real estate industry.	Entrepreneurship programs		Rachel
Floor 1	VentureWell	VentureWell is on a mission to cultivate a pipeline of inventors, innovators, and entrepreneurs driven to solve the world's biggest challenges and to create lasting impact. VentureWell works directly with a variety of early-stage innovators including climatetech entrepreneurs, to help them bring their ideas to market through workshops and training, coaching and mentoring, funding and awards.	Entrepreneurship programs		Tricia
Floor 1	Wilton E. Scott Institute for Energy Innovation (Carnegie Mellon University)	The Scott Institute for Energy Innovation addresses the world's most pressing energy challenges by enabling collaborative research, strategic partnerships, policy outreach, entrepreneurship and education. It also serves as a Power Connector for the American-Made Program at the Department of Energy.	DOE Power Connector; University		Daniel & Reed
Floor 1	WorLab	WorLab's 11,000 square foot incubator space is home to over three dozen member companies, making it the largest general startup incubator in Worcester. While WorLab welcomes startups from all industries, it specializes in technology, online services, IoT and cloud.	Incubator / Accelerator	Worcester, MA	Tyler

General Networking tables can be found on each floor, along the sides of the virtual event space. In addition, the 5th-6th floors are available for unstructured networking and overflow.



See [link to exhibitor locations](#) in chat

Topics for exhibitors:

1. **What is the mission of your organization?**
2. **What audiences do you serve (e.g., tech, stage, type of entity, geographic, demographic, etc.)?**
3. **What services do you provide?**
4. **How can people engage?**

Thank you!

www.cebnet.org
cebnet@cebnet.org